



# Global ET

THE PREMIERE POWER CONTROL SOLUTIONS PROVIDER  
<http://globalet.com>

SEPTEMBER 2020

## SBDC ASSISTANCE

### TECHTEAM CONSULTING

- SBIR Proposal Review
- Strategic Planning

### EMERGING TECHNOLOGY FUND

- 3 Phase 1 Awards for \$66K
- 2 Phase 2 Awards for \$250K
- Marketing
- Trade Shows
- Transition from R&D to Product Company

### BUSINESS ACCELERATOR FUND

- \$40K Engagement thru Automation Alley
- Design and Testing Services
- Prep for Sale to US Army

### ADDITIONAL SUPPORT FROM

- SBA Emerging Leaders
- Automation Alley

Global ET develops power controllers, including digital regulators (generator controllers), smart power distribution, motor controllers, and DC/DC converters. Their products are smart, efficient, compact, configurable and modular, and are designed for use in high/low voltage systems and in high current and extreme temperature applications.

The company has achieved SBIR Phase III commercialization for a major military ground vehicle system and continues to develop technology for the Army through the SBIR program.

### KEY ACCOMPLISHMENTS

- 13 DOD SBIR Awards for over \$6.5M
- Generator Controller Unit integrated into Abrams Tank
- High voltage power solutions for U.S. Army
- Portfolio of 6 U.S. patents
- ISO 9001:2015 registered
- IPC J-STD-001 and IPC-A-610 Certifications
- 11 employees



*"Global ET has benefited from Michigan's commitment to the SBDC's Emerging Technologies Fund, not only during the SBIR evaluation process, but also for commercialization of the SBIR technology. Global ET is a proud supplier of its commercial digital voltage regulator, Generator Controller Unit (GCU), to the Abrams Tank Modernization Program."*

Mark Stanczak, President, Global ET

<https://sbdcmichigan.org/tech-business/>